



**WE DELIVER.**

Solutions. Shipments. Success.

# Incoterms

**Date**

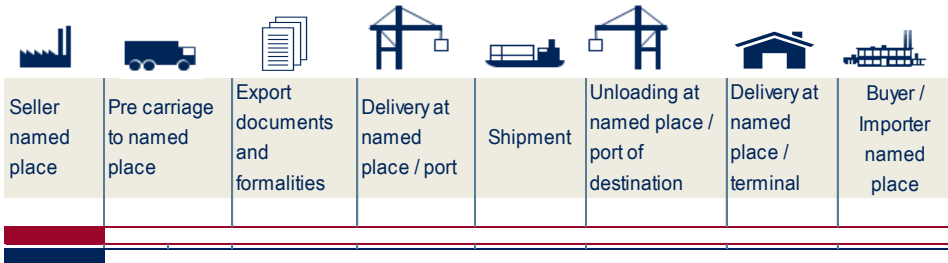
November 17th, 2017

**Revision**

01-2017



**BREMERLLOYD**



EXW ( EX WORKS)



FCA (FREE CARRIER)



CPT (CARRIAGE PAID TO)



CIP (CARRIAGE AND INSURANCE PAID TO)



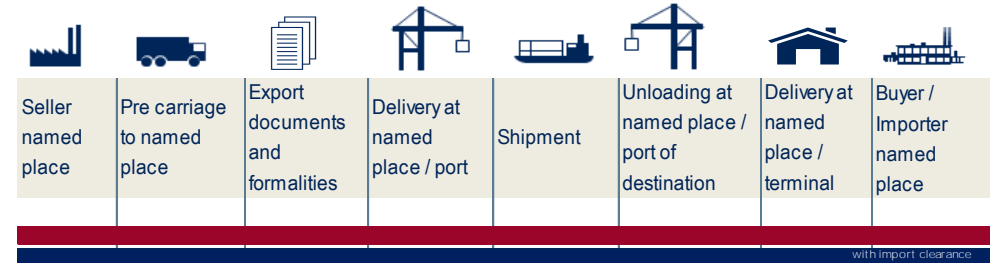
DAT (DELIVERED AT TERMINAL)

Seller delivers when the goods, once unloaded from the arriving means of transport, are placed at the disposal of the buyer at a named terminal at the named port or place of destination).



DAP (DELIVERED AT PLACE)

Seller delivers when the goods are placed at the disposal of the buyer on the arriving means of transport ready for unloading at the named place of destination.



DDP (DELIVERY DUTY PAID)



FAS (FREE ALONGSIDE SHIP)








FOB (FREE ON BOARD)



CFR (COST AND FREIGHT)



CIF (COST, INSURANCE, FREIGHT)

	The risk is borne by the seller		The risk is borne by the buyer
	The costs are borne by the seller		The costs are borne by the buyer
	Transport insurance is the responsibility of the seller		